

List of publications

Journal publications

- [18] Hermann, D. & Mußhoff, O. (2019). I might be a liar but not a thief: An experimental distinction between moral costs of lying and stealing. *Journal of Economic Behavior & Organization* 163: 135-139.
- [17] Rommel, J., Hermann, D., Müller, M. & Mußhoff, O. (2019). Contextual framing and monetary incentives in field experiments on risk preferences: Evidence from German farmers. *Journal of Agricultural Economics* 70(2): 408-425.
- [16] Hermann, D. & Mußhoff, O. (2019). Displaying expected values in risk elicitation tasks: The effect of information in experimental risk research. *Journal of Risk Research* 22(2): 177-189.
- [15] Vollmer, E., Hermann, D. & Mußhoff, O. (2019). The disposition effect in farmers' selling behavior – an experimental investigation. *Agricultural Economics* 50(2): 177-189.
- [14] Sauter, P., Hermann, D. & Mußhoff, O. (2018). Are foresters really risk averse? A multi-method analysis and cross-occupational comparison. *Forest Policy and Economics* 95 37-45.
- [13] Bauermeister, G., Hermann, D. & Mußhoff, O. (2018). Consistency of determined risk attitudes and probability weights across different elicitation methods. *Theory and Decision* 84(4): 627-644.
- [12] Diekmann, J., Hermann, D. & Mußhoff, O. (2017). Wie hoch ist der Preis des Verzichts auf Küekentötungen? Bewertung des Zweinutzungshuhn- und Bruderhahnkonzepts als wirtschaftliche Alternative zu Mast- und Legehybriden. *Berichte über Landwirtschaft* 95(1): 1-22.
- [11] Hermann, D. (2017). Determinants of financial loss aversion: The influence of prenatal androgen exposure (2D:4D). *Personality and Individual Differences* 117: 273-279.
- [10] Hermann, D., Sauthoff, S. & Mußhoff, O. (2017). Ex-ante evaluation of policy measures to enhance carbon sequestration in agricultural soils. *Ecological Economics* 140: 241-250.
- [9] Rommel, J., Hermann, D., Müller, M. & Mußhoff, O. (2017). Comprehension in risk elicitation tasks: The effect of contextual framing and incentives. *Applied Economics Letters* 24(9): 627-634.
- [8] Vollmer, E., Hermann, D. & Mußhoff, O. (2017). An experimental approach to investment decisions of conventional and organic hog farmers. *Canadian Journal of Agricultural Economics* 65(2): 293-315.

- [7] Vollmer, E., Hermann, D. & Mußhoff, O. (2017). Is the risk attitude measured with the Holt and Laury task reflected in farmers' production risk? *European Review of Agricultural Economics* 44(3): 399-424.
- [6] Hermann, D. & Mußhoff, O. (2016). Measuring time preference – Comparing methods and evaluating the magnitude effect. *Journal of Behavioral and Experimental Economics* 65: 16-26.
- [5] Hermann, D. & Mußhoff, O. (2016). Anchoring effects in experimental discount rate elicitation. *Applied Economics Letters* 23(14): 1022-1025.
- [4] Hermann, D., Agethen, K. & Mußhoff, O. (2016). Investment behavior and status quo bias of organic and conventional hog farmers: An experimental approach. *Renewable Agriculture and Food Systems* 31(4): 318-329.
- [3] Hermann, D., Rüter, D. & Mußhoff, O. (2015). Die Zeitpräferenz von Landwirten – Ein experimenteller Methodenvergleich. *Swiss Journal of Business Research and Practice/ Die Unternehmung* 69(4): 396-417.
- [2] Holst, G.S., Hermann, D. & Mußhoff, O. (2015). Anchoring effects in an experimental auction - Are farmers anchored? *Journal of Economic Psychology* 48: 106-117.
- [1] Hermann, D., Agethen, K. & Mußhoff, O. (2014). Ein experimenteller Vergleich des Investitionsverhaltens ökologisch und konventionell wirtschaftender Schweinehalter in Deutschland. *German Journal of Agricultural Economics* 64(1): 1-15.

Conference contributions

- [20] Parlasca, M., Hermann, D. & Mußhoff, O. (2019). Interactive social distance and trust: Different measuring approaches among semi-nomadic pastoralists in Northern Kenya. 93rd Annual Conference of the Agricultural Economics Society, Warwick (UK), April 15 - April 17, 2019.
- [19] Parlasca, M., Hermann, D. & Mußhoff, O. (2019). Interactive social distance and trust: Different measuring approaches among semi-nomadic pastoralists in Northern Kenya. 168th European Association of Agricultural Economists (EAAE) Seminar Behavioral Perspectives in Agricultural Economics and Management, Uppsala (Sweden), February 6 - February 7, 2019.
- [18] Wegmann, J., Hermann, D. & Mußhoff, O. (2019). The evolution of risk attitudes and time preferences along the rural-urban interface - Results from Bengaluru, India. 168th European Association of Agricultural Economists (EAAE) Seminar Behavioral Perspectives in Agricultural Economics and Management, Uppsala (Sweden), February 6 - February 7, 2019.
- [17] Hermann, D., Mußhoff, O. & Rau, H.A. (2018): The Disposition Effect when deciding on behalf of others. Experimental Finance Conference, Heidelberg (Germany), June 20- June 22, 2018.
- [16] Hermann, D., Mußhoff, O. & Rau, H.A. (2018): The Disposition Effect when deciding on behalf of others. World meeting of the Economic Science Association, Berlin (Germany), June 28- July 1, 2018.
- [15] Hermann, D. & Mußhoff, O. (2017): Measuring time preferences: Comparing methods and evaluating the magnitude effect. 57th Annual Conference of the German Association of Agricultural Economists (GEWISOLA), München (Germany), September 13-15, 2017.
- [14] Bauermeister, G.F.; Hermann, D. & Mußhoff, O. (2016): Consistency of determined risk attitudes and probability weights across different elicitation methods. 156th European Association of Agricultural Economists (EAAE) Seminar, Wageningen (Netherlands), October 03-04, 2016.
- [13] Hermann, D.; Mußhoff, O. (2016): Die experimentelle Zeitpräferenzmessung: Eine Methoden- und Größeneffektuntersuchung. Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung 2016, 19-21 September 2016 in Gießen, Deutschland.
- [12] Rommel, J., Hermann, D., Müller, M. & Mußhoff, O. (2016). Comparing the predictive power of risk elicitation instruments: Experimental Evidence from German farmers. 56th Annual Conference of the German Association of Agricultural Economists (GEWISOLA), Bonn (Germany) September 28-30, 2016.
- [11] Sauter, P., Hermann, D. & Mußhoff, O. (2016). Risk attitudes of foresters, farmers and students: An experimental multimethod comparison. 60th Annual Australian Agricultural and Resource Economics Society (AARES) Conference, February 2-5, 2016, in Canberra (Australia).

- [10] Sauter, P., Hermann, D. & Mußhoff, O. (2016). Die Risikoeinstellung von forstlichen Entscheidern, Landwirten und Studierenden – Ein Methoden- und Gruppenvergleich. Jahrestagung der Schweizerischen Gesellschaft für Agrarwirtschaft und Agrarsoziologie (SGA) Grangeneuve (Schweiz) 2016, 31.03.-01.04.2016.
- [9] Schaak, H.; Buchholz, M.; Hermann, D.; Holst, G.S.; Mußhoff, O. (2016): The Predictive Power of Experimental Risk Attitude Measures for Farm Diversification. 2nd Future Leaders Global Workshop on Social Science of Agriculture, Food and Environment, March 18, 2016, in Kyoto (Japan).
- [8] Schaak, H., Buchholz, M., Hermann, D., Holst, G.S. & Mußhoff, O. (2016). Predictive Power of Experimental Risk Attitude Measures for Farm Diversification. 56th Annual Conference of the German Association of Agricultural Economists (GEWISOLA), Bonn (Germany) September 28-30, 2016.
- [7] Vollmer, E., Hermann, D. & Mußhoff, O. (2016). Is the risk attitude measured with the Holt and Laury task reflected in farmers' production risk? 60th Annual Australian Agricultural and Resource Economics Society (AARES) Conference, February 2-5, 2016, in Canberra (Australia).
- [6] Hermann, D., von Loë, S. & Mußhoff, O. (2015). Landwirte als Klimaschützer? Ein experimenteller Vergleich der Wirkung politischer Maßnahmen zur Förderung des organisch gebundenen Kohlenstoffs. Jahrestagung der Schweizerischen Gesellschaft für Agrarwirtschaft und Agrarsoziologie (SGA) 2015, 16.-17.04.2015 in Bellinzona (Schweiz).
- [5] Vollmer, E., Hermann, D. & Mußhoff, O. (2015). Deviations from the Real Options Benchmark - An Experimental Approach to (Non)Optimal Investment Decisions of Conventional and Organic Hog Farmers. 59th Annual Australian Agricultural and Resource Economics Society (AARES) Conference, February 10-13, 2015, in Rotorua (New Zealand).
- [4] Vollmer, E., Hermann, D. & Mußhoff, O. (2015). Welche Faktoren beeinflussen die Optimalität der Investitionsentscheidungen konventioneller und ökologischer Schweinehalter. 55th Annual Conference of the German Association of Agricultural Economists (GEWISOLA), Gießen (Deutschland), September 23-25, 2015.
- [3] Hermann, D., Mußhoff, O. & Agethen, K. (2014). I will never switch sides: an experimental approach to determine drivers for investment decisions of conventional and organic hog farmers. 2014 International Congress of the European Association of Agricultural Economists (EAAE), August 26-29, 2014, Ljubljana (Slovenia).
- [2] Holst, G.S., Hermann, D. & Mußhoff, O. (2014). Anchoring effects in an experimental auction. 54. Jahrestagung der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaus e.V. (GEWISOLA), 17.-19. September Göttingen (Germany).
- [1] Hermann, D., Agethen, K. & Mußhoff, O. (2013). Bestimmungsgründe für die Zurückhaltung der Landwirte bei Investitionen in die ökologische Schweinehaltung. 95ste Konferenz der Österreichischen Gesellschaft für Agrarökonomie, Zuerich (Österreich), September 12-14, 2013.

Conference proceedings

[2] Schaak, H., Buchholz, M., Hermann, D., Holst, G.S. & Mußhoff, O. (2017). Predictive Power of Experimental Risk Attitude Measures for Farm Diversification. In: Rickert, U., Britz, W., Bröring, S., Hartmann, M., Heckelei, T. & Holm-Müller, K. (Hrsg.). *Schriften der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaus e.V. Agrar- und Ernährungswirtschaft: Regional vernetzt und global erfolgreich*. Band 52: 87-97.

[1] Vollmer, E., Hermann, D. & Mußhoff, O. (2016). Welche Faktoren beeinflussen die Optimalität der Investitionsentscheidungen konventioneller und ökologischer Schweinehalter. In: Kühl, R., Auerbach, J., Herrmann, R., Nuppenau, E.A. & Schmitz, M. (Hrsg.). *Schriften der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaues e.V. Perspektiven für die Agrar- und Ernährungswirtschaft nach der Liberalisierung*. Band 51: 395-406.

Awards

Rommel, J., Hermann, D., Müller, M. & Mußhoff, O. (2016). Comparing the predictive power of risk elicitation instruments: Experimental Evidence from German farmers. *Best paper award*; 56th Annual Conference of the German Association of Agricultural Economists (GEWISOLA).